

Shared memories last longer

 **VELAS RESORTS**
MÉXICO

CASA VELAS

GRAND VELAS RIVIERA NAYARIT

GRAND VELAS RIVIERA MAYA

GRAND VELAS LOS CABOS

LEAD YOUR MIND

off the beaten path

**Special for Social and
Weddings Groups**

Policy 2019 - 2020

A new way to travel with
friends and family



AMERICAN
EXPRESS®
FINE HOTELS
& RESORTS


VIRTUOSO.
SPECIALISTS IN THE ART OF TRAVEL

A Proud Partner Of
 ENSEMBLE
TRAVEL Group
Experiences that take you places

 SIGNATURE
HOTELS & RESORTS

GROUP BOOKINGS 2019 – 2020

This agreement shall apply to groups from six (6) guest rooms minimum. All requests for tours, conventions seminar and any other group types containing seven (7) or more guest rooms shall be made in writing directly to the sales department of the hotel.

Grand Velas Riviera Nayarit: Rocio Cervantes - rcervantess@velasresorts.com

Casa Velas: Rocio Cervantes - rcervantess@velasresorts.com

Grand Velas Los Cabos: Alejandra Gutierrez - egutierrezca@velasresorts.com

Grand Velas Riviera Maya: Dinorah Tobon - dtobonh@velasresorts.com

All requests for groups of seven (7) or more guest rooms are subject to availability and will be quoted by the hotel in a separate agreement.

In order to define the seasons, the hotel provide the following information:

SEASON	2019	2020
HIGH SEASON	January 5th - April 20th, 2019	January 5th - April 17th, 2020
LOW SEASON	April 21th – December 18th, 2019	April 18th – December 18th, 2020

SPECIAL DATES	2019	2020
HOLIDAYS	December 19th, 2019 - January 4th, 2020	December 19th, 2019 - January 4th, 2020
PRESIDENT WEEK	February 18th - 22th, 2019	February 17th - 21th, 2020
THANKSGIVING	November 21th - November 29th, 2019	November 21th - November 29th, 2020
EASTER	April 14th - April 20th, 2019	April 5th - April 11th, 2020

During Thanksgiving and Easter, we accept groups no larger than 10 Rooms per night.

RATES TERMS & CONDITIONS:

The hotel will provide a proposal detailing the special rates for each category, also a break out with the total of Room Nights and Revenue and the special concessions and inclusions for the group. We are able to send rates for special categories under request.

The proposal will have an expiration date (10 – 15 days) after been send in case the group need an extension we require a request subject to availability.

Once the group is confirmed the hotel will send a contract, when the hotel receives the contract and first deposit, the hotel can be considered it definitive.

- Velas Resorts will do the best to confirm additional allotment, in case there is no availability, resort will honor availability in the next available suite category.
- All groups above 41+ are subject to availability. FIT rates are not valid.
- Cancellations and attritions will be established in contract.
- Group amenities are not combinable with other FIT current promotions or consortia amenities.



CASA VELAS

GRAND VELAS RIVIERA NAYARIT

GRAND VELAS RIVIERA MAYA

GRAND VELAS LOS CABOS

LEISURE GROUPS | 6 – 40 suites |

- Rates: **NET RATES**
- The minimum of suites is six (6), the length of stay: minimum two (2) nights
- Net rate applicable at time of booking
- Rates are quoted in USD dollars, rates are per person per night based on the category selected
- Rates includes taxes
- Room rates are in All Inclusive Plan

The maximum occupancy is three (3) people on the rooms King or Queen.

Children under three (3) years are complimentary, kids from 4 to 12 years old and teens from 13 to 15 years old will have a special rate per night. Both, children and teenagers must share suite with their parents or guardians. +16 years of age are eligible for adult rates.

Rooms are subject to availability until the sign of the contract and first deposit.

Bed preferences are not guaranteed; however, preferences will be noted on reservation and every effort will be made to honor them.

LUGGAGE:

Baggage handling (Check-in & Check out) has a mandatory charge to master account \$5 USD per guest.

CONCESSIONS FOR ALL GRAND VELAS AND CASA VELAS - (6-40 SUITES) FOR MIN 2 NIGHTS REQUIRED:

- One guaranteed suite upgrade to the next category available for the group leader ⁽¹⁾.
- One complimentary suite for every eight (8) paid suites, maximum two (2) suites ⁽²⁾.
- Personalized group check-in with signature welcome beverages and three-minutes back massages for group members, maximum 4 hours.
- Up to two (2) welcome amenity of Hotel's choice (bottle of wine or medium fruit basket).
- \$50 USD Spa Credit per adult per night, not accumulative, non-transferable ⁽³⁾.
- One semi-private dinner in fine dining restaurant with set menu, maximum 30 people ⁽⁴⁾.
- One-hour semi-private welcome cocktail on designated area by the resort ⁽⁵⁾.
- Certified Group Coordinator.
- Complimentary internet in guest rooms for email & social media usage. For streaming of large files such as videos and movies premium wireless high speed internet has to be contracted (\$) extra charge.
- Group rate applies two (2) days prior and two (2) days after group stay based on availability, to qualify for these rates, extensions must be booked 30 days prior arrival.

EXTRA CONCESSIONS FOR GRAND VELAS RIVIERA NAYARIT AND CASA VELAS - (6-40 SUITES) FOR MIN 2 NIGHTS REQUIRED:

- Grand Velas Riviera Nayarit: 30% discount on golf rates in Joe Finger Golf Course at Marina Vallarta, Jack Nicklaus & Tom Weiskopf at Vista Vallarta (Puerto Vallarta); the transportation to the golf course or golf cart fee not included.
- Casa Velas: Unlimited rounds of golf at Casa Velas. The golf cart fee is not included for unlimited golf, it has a mandatory charge of \$57 USD dollar per person per round. Advanced reservation requires.

WEDDINGS CONCESSIONS FOR GRAND VELAS RIVIERA NAYARIT AND CASA VELAS - (6-40 SUITES) FOR MIN 2 NIGHTS REQUIRED:

- Pedicure or manicure for the couple per stay, prior reservation is required.
- Bridal suite for six (6) hours for six (6) pax with mimosa service, subject to availability.
- Rehearsal dinner special price \$ 30 USD per person (set menu with international open bar).

TERMS AND CONDITIONS:

***1) Upgrade:** Upgrade applies for every 15 paid suites for 3 nights minimum length of stay. Grand Velas Riviera Maya and Grand Velas Los Cabos the upgrade applies as following only: Zen Grand to Zen Grand Pool Suite, from Ambassador to Ambassador Pool Suite, and from Ambassador Pool to Grand Class. Grand Velas Riviera Nayarit from Master or Parlor Pool View to Master Parlor Ocean View. Subject to availability.

***2) Complimentary suite:** Complimentary suites will only apply to the leading or lowest suite category on double or single occupancy. There is a maximum of two (2) complimentary suites.

***3) Spa Credit:** Non-cumulative, non-refundable and non-transferable. SPA credit valid for treatments of 50+ minutes only; does not hold any cash or commercial value and may not be redeemed for cash or other credit. It is not combinable with any other promotions or consortia benefits and are not applicable toward the following: hydrotherapy circuit, beauty salon services or spa boutique and spa corner services.

***4) Semi-Private dinner:** in fine dining restaurant with set menu. Advanced reservation required, the set up will be the same as the restaurant and for Grand Velas Riviera Maya and Grand Velas Los Cabos apply only at the following restaurants: Frida (Mexican Cuisine), Sen Lin (Asian Fusion Cuisine) or Chaká (Regional Fine Cuisine). Maximum 40 guest.

***5) Cocktail:** One-hour semi-private welcome cocktail for the group with drinks and dry snacks only. It will not be a private function. Cocktail will have to happen within the service hours of KOI Bar (6 pm to 3 am).

DEPOSIT, CANCELLATION & ATTRITION POLICY

SPECIAL DATES (EASTER WEEK – THANKSGIVING)	
DEPOSIT	Upon signature full payment is required
CANCELLATION	Entire group cancellation will result in the full penalty based on category cancelled
ATTRITION	Any reduction in the current room block will result in full penalty based on category cancelled

HIGH SEASON		
DEPOSIT	*Rooms block upon signature *120 days prior arrival *60 days prior arrival *45 days prior arrival	15% Initial deposit NON-REFUNDABLE 30% Second deposit 30% Third deposit Balance Due (25%)
CANCELLATION	*Upon signature and 121 days prior to arrival *120 – 61 days prior to arrival *60 – 46 days prior to arrival *45 – days to arrival	Entire group cancellation results in loss of initial deposit (15%) Entire group cancellation results in loss of initial and second deposit (45%) Entire group cancellation results in loss of initial, second and third deposit (75%) Entire group cancellation results is under full penalty (100%)
ATTRITION	*120 – 61 days prior arrival *60 – days group arrival	Group may reduce current room block by 20% without penalty Non-refundable

LOW SEASON		
DEPOSIT	*Rooms block upon signature *120 days prior arrival *90 days prior arrival *60 days prior arrival *30 days prior arrival	10% Initial deposit NON-REFUNDABLE 25% Second deposit 25% Third deposit 25% Fourth deposit Balance Due (15%)
CANCELLATION	*Upon signature and 121 days prior to arrival *120 – 91 days prior to arrival *90 – 60 days prior to arrival *60 – 31 days prior to arrival *30 – days to arrival	Entire group cancellation results in loss of initial deposit (10%) Entire group cancellation results in loss of initial and second deposit (35%) Entire group cancellation results in loss of initial, second and third deposit (60%) Entire group cancellation results in loss of initial, second, third and fourth deposit (85%) Entire group cancellation results is under full penalty (100%)
ATTRITION	*120 – 61 days prior arrival *60 – 0 days prior arrival	Group may reduce current room block by 20% without penalty Non-refundable

LEISURE GROUPS | 41 + suites |

- Rates: **NET RATES**
- The minimum stay is 2 nights for 41 suites
- Net rate applicable at time of booking
- Rates are quoted in USD dollars, rates are per person per night based on the category selected and you can quote as ROH
- Rates includes taxes
- Room rates are in All Inclusive Plan

The maximum occupancy is three (3) people on the rooms King or Queen.

Children under three (3) years are complimentary, kids from 4 to 12 years old and teens from 13 to 15 years old will have a special rate per night. Both, children and teenagers must share suite with their parents or guardians. +16 years of age are eligible for adult rates.

Rooms are subject to availability until the sign of the contract and first deposit.

Bed preferences are not guaranteed; however, preferences will be noted on reservation and every effort will be made to honor them.

LUGGAGE:

Baggage handling (Check-in & Check out) has a mandatory charge to master account \$5 USD per guest.

CONCESSIONS 41 + suites FOR MIN 2 NIGHTS REQUIRED:

- One (1) suite upgrade to the next category, maximum three (3) per night ⁽¹⁾.
- Personalized group check-in with signature welcome beverages and three-minutes back massages for group members, maximum 4 hours.
- Up to 4 Welcome Amenity of Hotel's choice (bottle of wine or medium fruit basket) ⁽²⁾
- \$50 USD Spa Credit per adult per night, non-accumulative and non-transferable ⁽³⁾
- One semi-private dinner in fine dining restaurant with set menu, maximum 30 people ⁽⁴⁾
- One-hour semi private welcome cocktail on designated area by the resort ⁽⁵⁾
- Certified Group Coordinator.
- Complimentary internet in guest rooms for email & social media usage. For streaming of large files such as videos and movies premium wireless high speed internet has to be contracted (\$) extra charge.
- Group rate applies two (2) days prior and two (2) days after group stay based on availability, to qualify for these rates, extensions must be booked 30 days prior arrival.

ADDITIONAL BENEFITS IN CASE REQUEST MEETING ROOM:

- Hospitality desk under request.
- Complimentary meeting space according to the group size during the official dates of the group, subject to availability.
- One-hour complementary Basic Coffee Break for group sessions per day.

TERMS AND CONDITIONS:

***1) Upgrade:** Upgrade applies for every 35 paid suites for 3 nights minimum length of stay. Grand Velas Riviera Maya and Grand Velas Los Cabos the upgrade applies as following only: Zen Grand to Zen Grand Pool Suite, from Ambassador to Ambassador Pool Suite, and from Ambassador Pool to Grand Class. Grand Velas Riviera Nayarit from Master or Parlor Pool View to Master Parlor Ocean View. Subject to availability.

***2) Welcome Amenity:** Chef selection special amenity, we will consider in case you know the preference or food and beverage restriction.

***3) Spa Credit:** Non-cumulative, non-refundable and non-transferable. SPA credit valid for treatments of 50+ minutes only: does not hold any cash or commercial value and may not be redeemed for cash or other credit. It is not combinable with any other promotions or consortia benefits and are not applicable toward the following: hydrotherapy circuit, beauty salon services or spa boutique and spa corner services.

***4) Semi-Private dinner:** in fine dining restaurant with set menu. Advanced reservation required, the set up will be the same as the restaurant and for Grand Velas Riviera Maya and Grand Velas Los Cabos apply only at the following restaurants: Frida (Mexican Cuisine), Sen Lin (Asian Fusion Cuisine) or Chaká (Regional Fine Cuisine). Maximum 40 guest.

***5) Cocktail:** One-hour semi-private welcome cocktail for the group with drinks and dry snacks only. It will not be a private function. Cocktail will have to happen within the service hours of KOI Bar (6 pm to 3 am).

**WEDDING GROUPS | 41 + suites | CONCESSIONS FOR GRAND VELAS RIVIERA NAYARIT AND CASA VELAS
 41 + suites FOR MIN 2 NIGHTS REQUIRED:**

- 50-minute massage for the couple per stay (prior reservation is required).
- One day access to the hydrotherapy circuit for the couple.
- Pedicure or manicure for the couple per stay (prior reservation is required).
- Bridal suite for six (6) hours for six (6) pax with mimosa service (subject to availability).
- One-hour welcome cocktail a day before the wedding maximum 80 Pax.
- Upgrade to Grand Class Suite for the couple booking the Master Ocean Front category (subject to availability).

DEPOSIT, CANCELLATION & ATTRITION POLICY

Arrival date between 1 a 18 months / not apply for special dates.

HIGH SEASON		
DEPOSIT	*Rooms block upon signature *365 days (12 months) prior arrival *270 days (9 months) prior arrival *180 days (6 months) prior arrival *90 days (3 months) prior arrival	15% Initial deposit NON-REFUNDABLE 20% Second deposit 25% Third deposit 25% Fourth deposit Balance Due (15%)
CANCELLATION	*Upon signature and 366 days prior to arrival *365 – 271 days prior to arrival *270 – 181 days prior to arrival *180 – 91 days prior to arrival *90 – days to arrival	Entire group cancellation results in loss of initial deposit (15%) Entire group cancellation results in loss of initial and second deposit (35%) Entire group cancellation results in loss of initial, second and third deposit (60%) Entire group cancellation results in loss of initial, second, third and fourth deposit (85%) Entire group cancellation results is under full penalty (100%)
ATTRITION	*From signature contract and 181 days prior arrival *180 – days group arrival	Group may reduce current room block by 10% without penalty Non-refundable

LOW SEASON		
DEPOSIT	*Rooms block upon signature *365 days (12 months) prior arrival *270 days (9 months) prior arrival *180 days (6 months) prior arrival *90 days (3 months) prior arrival	10% Initial deposit NON-REFUNDABLE 15% Second deposit 25% Third deposit 25% Fourth deposit Balance Due (25%)
CANCELLATION	*Upon signature and 366 days prior to arrival *365 – 271 days prior to arrival *270 – 181 days prior to arrival *180 – 91 days prior to arrival *90 – days to arrival	Entire group cancellation results in loss of initial deposit (10%) Entire group cancellation results in loss of initial and second deposit (25%) Entire group cancellation results in loss of initial, second and third deposit (50%) Entire group cancellation results in loss of initial, second, third and fourth deposit (75%) Entire group cancellation results is under full penalty (100%)
ATTRITION	*From signature contract and 181 days prior arrival *180 – days group arrival	Group may reduce current room block by 15% without penalty Non-refundable

WEDDINGS EXPERIENCE PACKAGE

Our recipe is passionate simple, we take the most idyllic surroundings, combine them with the most passionate team of professionals, sprinkle in a little Velas Resorts magic, and season to your personal taste. The result is a completely tailored and unforgettable experience.

Symbolic Ceremony

Ceremony officiated by Minister (Symbolic Celebration). In-house Design that includes: gazebo with white draping and Bride's Bouquet matching with groom's boutonniere.

Cocktail hour

In-house Design. Exclusive Selection of Hors d'oeuvres from our Chef. One-hour of international open bar including sparkling wine for the toast.

Reception dinner

In-house Design. Plated dinner of three course, buffet style is available. Four-hours of international open bar (waiters and bartender staff is considered during the reception dinner). Symbolic wedding cake with an In-house design is included.

30 Pax min

Price per person \$ 105.00 USD (Apply only for: Grand Velas Riviera Nayarit and Casa Velas)

Please contact our Wedding Specialist for any further question or doubt.

SPECIAL CONCESSIONS

- We will honor you the rate three days prior and three days after the main rooming block (based on availability).
- Signature welcome by Velas Resorts: welcome signature drink paired with a relaxing welcome massage.
- Complimentary upgrade for our future Bride and Groom to our next category (subject to availability).
- Newlywed breakfast "A la Carte" – day after the wedding.
- 1 Complimentary suite for every 8 paid suites. (maximum 2 suites) (*2).
- Private transportation (RT) for the couple.
- Credit of \$300 USD with our In-House professional photographer (Dream Art).
- Wedding specialist, she will assist you with all the planning before and the execution the day of the wedding.
- Two (2) complimentary nights for bride & groom planning visit once contract has been signed with previous appointment confirmed by the coordinator on site one month before the wedding, is non-transferable and non-refundable. Reservation will be subject to the hotel availability.
- Special cost for external guest of \$180 USD for the wedding pass (30 minutes before the ceremony start until the reception).

WEDDINGS DEPOSIT / CANCELLATION AND ATTRITION POLICY

- Wedding Experience save the date upon signature the contract \$ 1,000.00 USD to block locations 90 days prior the wedding day full payment (Grand Velas Riviera Nayarit / Casa Velas)
- Weddings a la Carte 10% upon signature the contract next payments with the room block (Grand Velas Riviera Nayarit / Casa Velas)

DEPOSIT	*Rooms block upon signature *120 days prior arrival *90 days prior arrival *60 days prior arrival *30 days prior arrival	10% Initial deposit NON-REFUNDABLE 25% Second deposit 25% Third deposit 25% Fourth deposit Balance Due
CANCELLATION	*Upon signature and 121+ days prior to arrival *120 – 91 days prior to arrival *90 – 60 days prior to arrival *60 – 31 days prior to arrival *30 – days to arrival	Entire group cancellation results in loss of initial deposit (10%) Entire group cancellation results in loss of initial and second deposit (35%) Entire group cancellation results in loss of initial, second and third deposit (60%) Entire group cancellation results in loss of initial, second, third and fourth deposit (85%) Entire group cancellation results is under full penalty (100%)
ATTRITION	*120 – 61 days prior arrival *60 – 0 days prior arrival	Group may reduce current room block by 20% without penalty Non-refundable